



Nominations

Organised by:

**MIDDLE EAST
INSURANCE REVIEW**

Supported by:



Dubai
International
Financial
Centre



**DIFC
INSURANCE
ASSOCIATION**



www.meinsurancereview.com/meirawards2019

Message

Let's hear it for the stars

It is always the right time to recognise and salute the stars.

We, at *Middle East Insurance Review*, take pride in launching this 6th Middle East Insurance Industry Awards (MIIA).

Over the years with the insurance industry being buffeted by change from every quarter be it Nat CAT, cyber threats, digital or regulations, the commitment to excellence remains. Hence we are doubling our efforts to bring the light on more stars in these Awards, hailed often as the best in town.

It is a reputation earned through years of careful planning and execution with the support of the leaders of the industry who serve as the distinguished panel of judges to select the winners.

The Awards are seen as distinctive, scrupulously above board and highly coveted. The process is transparent, the criteria and categories are clearly defined and the jury comprises distinguished industry leaders – domestic, regional and international – with the results being independently audited.

In this 6th MIIA, with the global attention on diversity and inclusion, we are introducing a new category – Woman Leader of the Year – to pay tribute to the important and outstanding role of women in the MENA insurance region.

Some 75 winners have walked the red carpet in our Awards series. Some are serial winners, while others sweep up several awards in a single year. Many have gone out of their way to celebrate the victory. They boost the image of insurance in society, too.

Given the creativity and innovation in the market and tremendous challenges faced, I am sure the 6th MIIA will see more candidates taking part. The Awards are backed by a panel of judges who collectively lend their weight to make these Awards special. I salute these judges for their commitment despite the tough demands on their work schedule.

Now you must play your part to be in the Awards. Nominate what you see as either the best in town or your own company if you think you are doing something great that makes you stand head and shoulders above the rest. But it must be something that adds value to the industry as a whole and not just to the corporate bottom line.

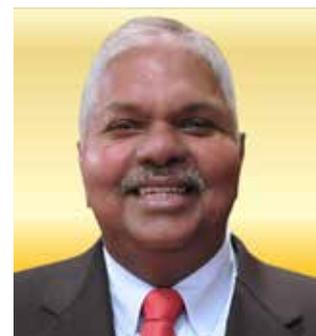
Self-nominations are welcome. Don't be shy to say you are the best if you indeed are.

In launching this 6th Awards, I salute all our past winners over the five years too and invite everyone to take part in the various categories as long as you have a story to tell.

Let the search begin. Let the stars shine.



Sivam Subramaniam
Editor-in-Chief,
Middle East Insurance Review



How to enter

Who can enter?

- Entries are invited from around the region and can focus on regional or specialised activities.
- Organisations, teams or individuals may be nominated for an award by a third party or by self-nomination through the submission of an application.

Self-nominations

If you are nominating yourself or your own company, using the criteria for guidance, explain in not more than 1,200 words why your company or chosen individual should win the award.

Third-party nominations

If you are nominating another individual or company, submit the nomination form and a 200-word statement summarising why the applicant would be a worthy recipient of the award. If the nomination is shortlisted, the awards administrators will contact the nominee and invite them to submit a full application for the award categories in which they have been nominated.

Where to send your entries

- Submit your entries by:
12 June 2019 (third-party nominations) • **30 June 2019** (self-nominations)
online at www.meinsurancereview.com/meirawards2019 or
email to awards@meinsurancereview.com

Application requirements

- A nomination form is included with this brochure on page 12 or may be completed online at www.meinsurancereview.com/meirawards2019.
- All entries must be written in English and must:
 - Specifically address each criterion
The judging panel reserves the right to only consider applications that separately address each criterion in the selected award category
 - Not exceed 1,200 words
*Entries received without the 1,200-word write-up or 200-word statement (where applicable) will **NOT** be considered.*

Should the word count of an application exceed the word limit, the judges will not read it.
- Entries may include additional supporting documents but will be limited to two pages.
- Writeups must use the following format: The font used must be Times New Roman, size 13; left and right margins must be 1.0" each; line spacing between lines must be 1.0.
- **Entries which do not adhere to these requirements will automatically be disqualified!**
- The organisers reserve the right to publish some or all information of winning entries given at nomination.
- The decision of the judging panel is final, as scrutinised by the independent auditor, EY.

Important dates

- **1 October 2019** (judging day) • **21 November 2019** (gala awards presentation dinner)

For all categories, the qualifying period is from **1 April 2018 to 31 March 2019**.

Judges



Abdul Khaliq R Khalil
Former Secretary General,
General Arab Insurance
Federation (GAIF)



Dr Adel Mounir
Secretary General,
Federation of Afro-Asian
Insurers & Reinsurers (FAIR)



Ahmad H Idris
CEO,
Abu Dhabi National
Insurance Company (ADNIC)



Ahmed Ali Al Mamari
Vice President for
Insurance Sector,
Capital Market Authority, Oman



Dr Bassel Hindawi
CEO,
DIFC Insurance Association



Chakib Abouzaid
Secretary General,
General Arab Insurance
Federation (GAIF)



Christian Gregorowicz
CEO AWP MEA/ Chairman of
the Executive Committee,
NEXtCARE



Emir Mujkic
Director – Financial Services,
Insurance Ratings,
S&P Global Ratings



Fareed Lutfi
Secretary General,
Emirates Insurance
Association



Fetooh Al Zayani
Independent Advisor
and Consultant



Jason Light
CEO,
Emirates Insurance
Company



Jean-Louis Laurent Josi
CEO,
Oman Insurance
Company (PSC)

Judges



Dr Kai-Uwe Schanz
Chairman & Partner,
**Dr. Schanz, Alms &
Company AG**



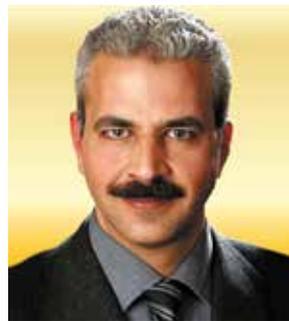
Max R Zaccar
President,
**Insurance Association of
Lebanon (ACAL)**



Nick Charteris-Black
Managing Director, Market
Development, EMEA,
A.M. Best



Omer Hassan Elamin
President,
Orient Group



Osama Noor
Chief Representative,
Middle East Insurance Review



Peter Englund
Senior Executive Officer,
Head of Commercial Insurance,
Middle East,
Zurich Insurance Company Ltd



Sam Wakerley
Partner,
HFW



Yassir Albaharna
President,
**Federation of Afro-Asian
Insurers & Reinsurers (FAIR)**

Audited by



Award Categories

Life Insurance Company of the Year

Awarded for market leadership through innovation in products or practices, initiatives in boosting the image of insurance in society, narrowing the protection and savings gaps, and/or exceptional business growth through professionalism and sound management.

Criteria

- ▶ Sets leading professional standards for other insurers to be measured against.
- ▶ Narrows the life insurance protection and savings gaps of the society.
- ▶ Demonstrates in-depth knowledge and understanding of the region through its strategies and operations.
- ▶ Responsive to the needs of both end-users and intermediaries.
- ▶ Industry leadership as shown through:
 - innovation in products and procedures;
 - pro-actively embracing digital and social media;
 - transparency in the selling process;
 - customer-centricity service;
 - outstanding risk management and claims management experience;
 - sound management and financial results;
 - business growth; and
 - enhancing the image of insurance in society.

Sponsor



Reinsurance Group of America, Incorporated (RGA) is a leader in the global life reinsurance industry, with approximately \$3.3tn of life reinsurance in force and assets of \$64.5bn as of 31 December 2018. With operations in key markets around the world, RGA supports domestic and multinational clients in more than 80 countries.

RGA is at the forefront of the industry, recognised for deep technical expertise in risk and capital management, innovative approaches, and an unwavering commitment to its clients. RGA specialises in individual and group life and health reinsurance and financial solutions. In collaboration with clients, RGA also provides complementary offerings to enhance their success, including facultative underwriting, product development, and data-driven digital solutions.

For more than 40 years, RGA has partnered with insurers to identify opportunities, address challenges, and develop competitive products and services. RGA puts this philosophy of partnership into practice every day, for every client, and in every region where it does business. Clients know that when they work with RGA, they are joining forces with industry experts dedicated to achieving results. From advances in underwriting to market-first capital structures, RGA helps clients improve their ability to assess risk profitably and meet the demands of a dynamic industry.

To learn more about RGA, visit

www.rgare.com

General Insurance Company of the Year

Awarded for market leadership through innovation in products or practices, responsiveness to end-users and intermediaries, initiatives in boosting the image of insurance in society, narrowing the protection gap, and/or exceptional business growth through professionalism and sound management.

Criteria

- ▶ Sets leading professional standards that other insurers will be measured against.
- ▶ Offers extensive range of products and services catering to the needs of both corporate and individual clients.
- ▶ A partner and adviser to corporate clients in adapting to the changing risk landscape.
- ▶ Narrows the protection gap of the society.
- ▶ Demonstrates in-depth knowledge and understanding of the region through its strategy.
- ▶ Responsive to the needs of both end-users and intermediaries.
- ▶ Industry leadership as shown through:
 - innovation in products and procedures;
 - pro-actively embracing digital and social media;
 - transparency in the selling process;
 - customer-centricity and service;
 - outstanding risk management and claims management experience;
 - sound management and financial results;
 - business growth; and
 - enhancing the image of insurance in society.

Sponsor



ZURICH[®]

Zurich Insurance Group is a leading multi-line insurer that serves its customers in global and local markets. With about 54,000 employees worldwide and present in more than 210 countries and territories, it provides a wide range of insurance products and services. The Group is headquartered in Zurich, Switzerland, where it was founded in 1872.

Zurich Commercial Insurance in the Middle East launched its operations in the Dubai International Financial Center (DIFC) in 2009, writing business on a facultative reinsurance basis and recognised as a market leader in the Middle East region. We have a team of well-rounded and qualified underwriters in commercial reinsurance lines of business based in the DIFC.

We listen to and act on customers' needs. Our aim is to deliver consistent services across all lines of business. Our value proposition includes technical excellence on cross-border solutions and international programmes, risk engineering services, market facing and technical underwriting, superior claims handling, customer and distribution services and whole account view solutions.

Zurich is a solution-oriented player keen to understand and pursue a promising opportunity with a simple, customer-centric and innovative approach.

www.zurich.com

Award Categories

Health Insurance Company of the Year

Awarded for market leadership through innovation in products and services which facilitate an improvement in both the curative and preventative aspects of healthcare management for the population, during the qualifying period and boosting the image of insurance in society through professionalism and sound management.

Criteria

- ▶ Sets leading professional standards against which other health insurers should be measured.
- ▶ Demonstrates in-depth knowledge and understanding of the healthcare funding environment in the markets in which it operates.
- ▶ Gives instances and evidence of what company is doing to serve the local markets it operates in.
- ▶ Shows proof of how global corporate practices have been localised.
- ▶ Industry leadership as shown through:
 - Strong underwriting discipline;
 - Innovation in products;
 - Incorporating wellness and preventative schemes within product design;
 - Demonstrating exemplary customer service;
 - Showing evidence of sustainable business growth and profitability in its health insurance portfolio;
 - Showing evidence of active promotion of the importance of health insurance as a means of protecting the population against ill health;
 - Supporting wellness and disease management programmes through external corporate social initiatives;
 - Providing access to healthcare provider networks that meet the diverse requirements of insured members in terms of affordability and accessibility;
 - Harnessing technology to benefit health outcomes of insured members and achieve financial and operational efficiencies for the insurer; and
 - Demonstrating a commitment to engage with regulators to both develop and comply with market regulations.

Sponsor



Optum is the service and technology arm of UnitedHealth Group. Optum is a global company with a mission to help people live healthier lives and to make the health system work better for everyone.

Our solutions for payers range from wellness, digital engagement, biometric screening and prevention, onsite wellness and medical services, mental health and employee assistance programs and state of art innovation in AI and Machine Learning to automate claims and payment processing.

UnitedHealth Group UHG is a distinctively diversified health and well-being company headquartered in the United States. UHG ranked 5th on Fortune Magazine with over \$201bn in revenues in 2017, and 300,000 employees serving more than 124m consumers in all states and 150 countries across the globe.

Optum has 10 global delivery hubs and offices in China, Hong Kong and Singapore to cover APAC region.

www.optum.com

Innovation of the Year

Awarded for the most innovative product or service which has demonstrated responsiveness to customers' needs, made a clear impact on business and contributed towards insurance growth in the MENA markets.

Criteria

- ▶ Extent of innovation and originality of product or service offered.
- ▶ Real proof of significant and measurable impact on the industry in the region or possible region-wide application.
- ▶ Proof of responsiveness to customers' needs and wants, and disruption which leads the industry's push to the next level.
- ▶ Quality and effectiveness of innovation with the 'X' factor highlighted.
- ▶ Ease of implementation of the product/service and potential of application region-wide.
- ▶ Measured proof of success of the product/service in the market and its impact on the region.

Sponsor



Lloyd's is the world's specialist insurance and reinsurance market offering a unique concentration of expertise and talent. Lloyd's is often the first to insure new, unusual or complex risks, providing innovative insurance and reinsurance solutions in more than 60 lines of business.

Backed by diverse global capital and excellent financial ratings, Lloyd's works with a global network to grow the insured world – building resilience for businesses and local communities and strengthening economic growth around the world.

For more than six decades, Lloyd's has worked to strengthen the dynamic insurance and reinsurance market across the Middle East. In 2015, Lloyd's opened an underwriting hub in the Dubai International Financial Centre to better support the local insurance market with valuable capacity and expertise.

Having established itself as the leading market for specialist underwriting across the Middle East, Lloyd's Dubai works with local cedants and brokers to provide critical protection in a region that continues to evolve and present exciting opportunities.

With its powerful global reach and deep local insights, Lloyd's is proud to offer its world-class risk cover to businesses and governments in the Gulf Cooperation Council and beyond.

www.lloyds.com

Award Categories

Broker of the Year

Awarded for demonstrating leadership through innovation in services rendered to clients including in the digital space and risk management while adding significant value to the insurance process in the course of generating new business for the period under review.

Criteria

- ▶ In-depth knowledge and understanding of the market and responsiveness to clients' needs.
- ▶ Outstanding innovation in services rendered to clients, including risk management and value-adds.
- ▶ Professionalism and transparency in dealing with clients.
- ▶ Embraces technology to offer value-added service.
- ▶ Industry leadership in broking and customer services.
- ▶ Boosts the image of the broking profession.
- ▶ Sound financial management with proven track record of business growth and retention.

Sponsor



MEDGULF Group

The Mediterranean and Gulf Insurance and Reinsurance Group (MEDGULF) is a leading regional insurance group providing the retail and institutional markets with comprehensive insurance coverage for the past 30 years, through its operations in Lebanon, Saudi Arabia, Bahrain, Jordan, Qatar, Egypt, the UK and most recently the UAE. MEDGULF Group takes pride in having more than 2m insured members and has been regionally recognised for offering high caliber, flexible and cost-effective health insurance solutions demonstrated through the numerous awards and recognitions the group has received to date.

MEDGULF UAE has been established to provide its members with bespoke health insurance plans through its paramount operational services and client relationships. We guarantee a range of programmes that represent our commitment to servicing the health and well-being of our members. Cardholders will enjoy premium level service, with access to the largest healthcare networks in the UAE whilst assuring members exceptional quality services throughout their partnership with MEDGULF UAE.

Vision

At MEDGULF UAE, we believe in sustaining a legacy of partnership with our valued brokers and members. We provide coverage that is tailor-made to give members an extensive customised range of benefits that fits their lifestyles, offers the highest quality medical services available in the UAE and overall satisfies an array of health insurance needs. We take pride in nurturing our broker-based relationships and maintaining the stature of a dedicated, expert insurance company that is continuously growing with a competitive edge.

www.medgulf.ae

Reinsurance Broker of the Year

Awarded for demonstrating leadership through innovation in services rendered to insurers and reinsurers including in the digital arena while adding significant value to the reinsurance process in the course of generating new business for the period under review.

Criteria

- ▶ In-depth knowledge and understanding of the market and responsiveness to clients' needs.
- ▶ Outstanding innovation in services rendered, including market research, risk management and adding value.
- ▶ Professionalism and transparency in dealing with clients.
- ▶ Industry leadership in offering services to insurers.
- ▶ Boosts the image of the profession.
- ▶ Sound financial management with proven track record of business growth and retention.

Sponsor



Established in 1999, the company specializes in providing complete health insurance management and administration services to healthcare payers including self-insured employers. Having regional presence with a global reach, NEXTCARE provides its clients with the perfect balance between unrivalled customer service and maximum cost optimization. This is further asserted through being a member of the renowned Allianz Partners, the international leader in insurance and assistance services.

NEXTCARE prides itself on its ability to administer custom-designed healthcare plans in response to the clients' unique requirements, providing them with a competitive advantage while supporting the ever-changing legislative landscape of the private health insurance market. The company is able to mix and match various services with the aim of providing an innovative "Plug & Play" concept which efficiently complements existing products.

NEXTCARE drives efficiency through its large platforms that runs one of the region's first 24/7 medical and multilingual call centre for a direct and partner network. Operations in the company are supported by strong IT, Compliance, Legal, Communications, Business Management, Market Management, Quality Assurance and Auditing teams that ensure smooth and outstanding performance. Risk Management and Mitigation is crucial for the company which invests greatly in creating Disaster Recovery and Contingency Sites that extend peace of mind and tranquility to its clients.

www.nextcarehealth.com

Award Categories

Reinsurance Company of the Year

Awarded for demonstrating leadership in MENA's general (re)insurance industry through innovation in product offerings, thought leadership, enhancing the stability and security of the industry while boosting the image of the profession during the qualifying period.

Criteria

- ▶ In-depth knowledge and understanding of the market value-added offerings to insurers.
- ▶ Sets leadership standards that others are measured against.
- ▶ Responsiveness to cedants' needs and provides assistance to product development, service enhancement and tapping new markets.
- ▶ Leadership with ability to adapt to, and lead the industry to meet changing needs and demands.
- ▶ Offers superior service and security to clients and works with insurers and other stakeholders.
- ▶ Industry leadership as shown through:
 - Innovation in products;
 - Strong underwriting discipline;
 - Efficient claims management;
 - Embracing technology and digital
 - Business growth; and
 - Boosting the image of insurance in society.
- ▶ Sound financial management, corporate governance and disclosure.

Sponsor



Since its inception in 1998, Chedid Re has grown from a humble office in Cyprus to a leading reinsurance broking power house in the MENA region with business emanating from more than 45 countries across Europe, the Middle East, Africa and Indian sub-continent.

Through its offices in Limassol, Beirut, London, Casablanca, Riyadh and Dubai, the iconic insurance solutions provider has forged fruitful partnerships with some of the most trusted reinsurance groups in the world, including Chedid Re's outstanding track record as an appointed Lloyd's broker.

A company of Chedid Capital Holding, which operates through a vast network of offices that span Beirut, Casablanca, Doha, Dubai, Istanbul, Limassol, London, Port Louis and Riyadh, Chedid Re capitalises on its resources, experience and relationships to produce above-average returns for its shareholders and deliver outstanding results to clients, including more than 400 top insurance companies in the world.

With nearly two decades of excellence under its belt, Chedid Re's perfect synergy of customer-centricity, solid management expertise, powerful partnerships and innovative products, continues to power the company's expansion plan that aims to reach all thriving and strategic markets the world over.

Chedid Re's market-leading status was further cemented by claiming 'The Reinsurance Broker of the Year' title at the Gulf Insurance Awards 2010, the 'MENA Insurance Awards' in 2011, the INSUREX Awards 2010, 2011 and 2013 and the Middle East Insurance Industry Award (MIIA) 2015, 2017 and 2018.

Led by Farid Chedid, Chairman and CEO of Chedid Capital Holding and its subsidiary, Chedid Re is hailed today as one of the top 20 reinsurance brokers in the world (GR magazine in collaboration with Swiss Re).

www.chedidre.com

Woman Leader of the Year

New

Awarded to the leading executive whose actions best demonstrate the crucial contribution that women make to the future of the insurance industry in MENA.

Criteria

- ▶ Has a public image of being a modern & inclusive industry leader having shown wisdom, courage and sound business sense in the market.
- ▶ Has demonstrated commitment to fostering professional growth and development of women through mentorship and has nurtured the next generation of leaders.
- ▶ Through the visibility of her actions, this individual has improved the likelihood of women in the sector receiving equitable access to higher levels of leadership and responsibility.

Sponsor



MetLife, Inc. (NYSE: MET), through its subsidiaries and affiliates ("MetLife"), is one of the world's leading financial services companies, providing insurance, annuities, employee benefits and asset management to help its individual and institutional customers navigate their changing world. Founded in 1868, MetLife has operations in more than 40 countries and holds leading market positions in the United States, Japan, Latin America, Asia, Europe and the Middle East. For more information, visit:

www.metlife.com

MetLife in the Gulf

We've been in the region for nearly 65 years, finding smart financial solutions to life's everyday needs. Our experience means we've watched the world change, and we've adapted to it, but our promise remains – offer guidance to help you meet your goals and navigate life's twists and turns. Underpinning our success is our commitment to always improving our offer and the dedication to understanding the future you want to create – one that's just right for you, your family or your business, today and beyond. We're headquartered in Dubai, UAE and we support businesses in the UAE, Bahrain, Kuwait, Oman and Qatar. For more information, visit:

www.metlife-gulf.com

Award Categories

TPA of the Year

Awarded for demonstrating leadership in providing efficient and effective third-party administration services to help health insurers improve the health outcomes of their insured members whilst at the same time controlling claims costs for the insurers they represent.

Criteria

- ▶ Provides efficient and cost-effective services which respond to the needs of the market, with clear and measurable results.
- ▶ Clear evidence of harnessing technology and software solutions to create efficiencies in service levels.
- ▶ Clear evidence of using software to improve patient safety in relation to drug safety checks and similar patient safety initiatives.
- ▶ Capacity to handle business volumes without prejudice to service levels.
- ▶ Evidence of specific programmes to detect and combat fraud, waste and abuse.
- ▶ Facilitates wellness and preventative schemes within service offerings to insurers.
- ▶ Demonstrates a commitment to engage with regulators to both develop and comply with market regulations.

Educational & Training Initiative of the Year

Awarded for the education/ training initiative by a training institute, insurer, reinsurer, broking company or insurance advisory service which is original and demonstrates a deep understanding of the market and its needs, while enhancing the standards and professionalism of insurance executives.

Criteria

- ▶ Responsiveness to the market's needs.
- ▶ Responsiveness to the market's needs in developing educational/training services including in facing disruptive innovation.
- ▶ Embraces technology to produce a great learning experience.
- ▶ Provides leadership to the market in anticipating and providing educational needs.
- ▶ Ease of access to the service offered.
- ▶ Quality and originality of the initiative.
- ▶ Contributes to enhancing the professionalism and educational standards of executives in the industry.

Takaful Company of the Year

Awarded for demonstrating market leadership through innovative, Shariah-compliant takaful products or practices, responsiveness to customers and intermediaries, and initiatives to boost the image of takaful in the MENA region.

Criteria

- ▶ Sets leading professional standards for other takaful providers to be measured against.
- ▶ Demonstrates in-depth knowledge and understanding of the MENA markets it operates in, through its strategies and operations.
- ▶ Responsiveness to the needs of both customers and intermediaries including in digital arena.
- ▶ Gives instances and evidence of what company is doing to serve the local markets it operates in.
- ▶ Shows proof of how company has contributed to the cause of takaful.
- ▶ Strict shariah compliance and shariah governance.
- ▶ Demonstrates activeness in microtakaful and reaching out to the needy.
- ▶ Industry leadership as shown through:
 - Innovation in products;
 - Exemplary customer service;
 - Strong underwriting discipline;
 - Solid claims management;
 - Sustainable business growth through professionalism and sound management; and
 - Boosting the image of takaful.

Digital Initiative of the Year

Awarded to the insurer that has transformed its organisation, embracing digital to grow its business above and beyond traditional channels.

Criteria

- ▶ Has a long-term digital vision to grow the existing business.
- ▶ Has significantly improved business processes through digital means, including engaging both internal and external stakeholders (eg, sales, operations, underwriting, etc).
- ▶ Has a digital strategy prioritising customers' experience and ease of access to insurance.
- ▶ Has extensively worked and partnered with other organisations to value-add to the industry (parallel/vertical).
- ▶ Has invested in talent to bring digital to the organisation and industry.
- ▶ Has created an 'innovation ready' organisation through systemic change management and embedded a culture of innovation into the organisation.
- ▶ Has set leading professional standards for other insurers to be measured against.
- ▶ Has contributed to enhancing the image of insurance in the digital world.

Sponsorship available

Interested parties, please contact
sheela@meinsurancereview.com

Award Categories

Service Provider of the Year

Awarded for demonstrating leadership in helping insurers to transform or improve their operations with clear and measurable results, and/or for helping MENA's insurance industry enhance its stability and growth.

Criteria

- ▶ Breadth of services provided in responding to needs of the market.
- ▶ Innovation in services that resulted in the broadening of the market.
- ▶ Creates a benchmark of quality in service provision.
- ▶ Service flexibility and efficiency that differentiates it from the pack.
- ▶ Proof of performance in the market in terms of increased market share, productivity, revenue and/or profit.
- ▶ Application and/or potential of application region-wide.

Law Firm of the Year

Awarded for providing outstanding legal services to the MENA insurance industry during the qualifying period.

Criteria

- ▶ In-depth knowledge and understanding of the insurance market through conducting research and publishing industry papers.
- ▶ Commitment to education and professional development of the market.
- ▶ Participation in industry committees and councils;
- ▶ Service flexibility and efficiency.
- ▶ Use of process and technology to ensure cost-efficient and quality service delivery to clients.
- ▶ Evidence of pro-bono work for industry.

Corporate Risk Manager of the Year

Awarded to the individual who has shown leadership, creativity, and effectiveness in enhancing his/her organisation's risk management and/or contributed to the promotion of risk management in the region for the period under review.

Criteria

- ▶ Sets or enhances risk management standards/framework in the organisation or industry.
- ▶ Uses of risk management in resolving a key challenge/loss containment for his organisation, with proven results.
- ▶ Promotes of risk management as a philosophy and business discipline.
- ▶ Innovates in the area of risk management/loss control or containment.
- ▶ In-depth knowledge and understanding of his entity's risks to the operational or technical level.
- ▶ Advances his/her risk management career, through professional activities such as certifications, risk association involvement, etc.

Personality of the Year

Awarded to the person who has made the most outstanding individual contribution to the MENA insurance or reinsurance industry for the period under review with passion and commitment to business beyond just the corporate motive.

Criteria

- ▶ Demonstrates outstanding leadership qualities.
- ▶ Demonstrates superior social and communication skills.
- ▶ Promotes the image and enhances the reputation of the insurance industry to the wider community including lobbying the government.
- ▶ Shows in-depth knowledge and understanding of the market.
- ▶ Influences the development of insurance/reinsurance practices to enhance stability and growth in the market.
- ▶ Embraces professional standards and actively works towards boosting greater professionalism in the market.
- ▶ Nurtures the next generation of leaders.

Sponsorship available

Interested parties, please contact
sheela@meinsurancereview.com

Nomination form

Self-nomination

If you are nominating your company or yourself:

Name of company/your name

.....
.....

Title.....

Address.....

.....

Tel/Fax.....

Email.....

Third-party nomination

If nominating another company or individual:

Name of company/individual's name

.....

Title (if applicable).....

Contact person.....

Address.....

.....

Tel/Fax.....

Email.....

Nominated by (optional)

Name

.....

Tel/Fax.....

Email.....

Award category entered

(please tick box):

- Life Insurance Company of the Year
- General Insurance Company of the Year
- Health Insurance Company of the Year
- TPA of the Year
- Takaful Company of the Year
- Educational & Training Initiative of the Year
- Innovation of the Year
- Digital Initiative of the Year
- Service Provider of the Year
- Corporate Risk Manager of the Year
- Law Firm of the Year
- Broker of the Year
- Reinsurance Broker of the Year
- Reinsurance Company of the Year
- Woman Leader of the Year **New**
- Personality of the Year

Entries can be submitted via:

email: awards@meinsurancereview.com

or

online: www.meinsurancereview.com/meirawards2019

For all categories, the qualifying period is
from **1 April 2018** to **31 March 2019**.

Foreign life and general companies must have operated in the region for at least five years.