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# 14<sup>th</sup> India Virtual Rendezvous 2021

Theme: "Going for Gold"  
20 – 22 January 2021



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The logo features a stylized red and white emblem on the left, resembling a four-petaled flower or a compass rose with circular motifs. To its right, the text "14th India Virtual Rendezvous 2021" is written in a bold, red, sans-serif font.

# 14<sup>th</sup> India Virtual Rendezvous 2021

The last 10 months of the pandemic COVID-19 have transformed the insurance sector across the globe, especially in the Asian markets.

The 14th India Rendezvous will strive to absorb this experience to strategise how to boost awareness about insurance and bridge the wide protection gap in these markets, with this new normal.

Thus the theme of the Rendezvous this year 'Going for Gold' which will highlight how as an industry we need to surmount the negativity of the pandemic and rise to the occasion with a positive spirit.

The pandemic has made it amply clear that there is a lot that our industry can do to not only enhance protection covers but also stand up as a very important component of a wider economic and social system that should evolve to tackle the rising catastrophic events and the pandemics.

Technology is already available and can be a wonderful enabler in this effort of ours. We only need to rekindle the spirit of innovation.

The India Rendezvous has over the years evolved as the flagship event for the Indian insurance market. Now in its 14th year, *Asia Insurance Review's* largest conference, the India Rendezvous hosts around 800 registered participants, co-organised with GIC Re. We will be inviting the same crowd, albeit on a virtual platform, to engage and mirror as close an experience to a live event as possible, under the circumstances. Local Indian companies will continue to have the opportunity to network via their 'tables' on this platform in the same way, and as such, we strive to ensure the flavour and vigor of the Indian spirit is still very strong. We seek your support with the same.

The Rendezvous will also touch upon the good old basics of reinsurance, climate change and the insurers' dynamics needed to cope with working from home and the rising gig economy.

We look forward to seeing you at the Virtual Rendezvous.

## Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Regulators & Supervisory Authorities
- Banks & Financial Institutions
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Risk Managers
- Companies Keen to Tap the Potential of the India Market

# DAY 1

20 January 2021, Wednesday  
Indian Standard Time (GMT +05:30)

9:00 am



**Opening Remarks**  
**Sivam Subramaniam**  
*Advisor, Asia Insurance Review*

9:10 am



**Special Welcome Address**  
**Devesh Srivastava**  
*Chairman-cum-Managing Director, GIC Re*

9:40 am



**Industry Keynote**  
**Recap on 2020 & Outlook for the Next Decade**  
**Laurent Rousseau**  
*Executive Committee Member, SCOR Group & Deputy CEO, SCOR Global P&C*

10:00 am



**The US-Program Space, An Opportunity for Asia**  
**Shevawn Barder**  
*CEO, AM RE Syndicate Inc.*

10:30 am **Panel: Survival of the Fittest – Is Asian Insurance Industry Fit Enough**

**Moderator:**



**Deepak Godbole**  
*Secretary General, Insurance Institute of India*

**Panellists:**



**Farzanah Chowdhury**  
*Managing Director & Chief Executive Officer, Green Delta Insurance Company Limited*



**Vijay Kumar**  
*Chief Executive Officer & Principal Officer, Go Digit General Insurance Ltd*



**Dr Sanjeev Jha**  
*Managing Director & CEO, Fairfirst Insurance Ltd*

# DAY 1

20 January 2021, Wednesday  
Indian Standard Time (GMT +05:30)

## 11:30 am **Panel: (Re)insurance credit trends and rating outlooks**

**Moderator:**



**Benjamin Serra**  
*Senior Vice President, Financial Institutions Group, Moody's Investors Service*

**Panellists:**



**Mohammed Ali Londe**  
*Vice President – Senior Analyst, Financial Institutions Group, Moody's Investors Service*



**Brandan Holmes**  
*Vice President – Senior Credit Officer, Financial Institutions Group, Moody's Investors Service*



**Karthik Srinivasan**  
*Senior Vice President & Group Head – Financial Sector Ratings, ICRA Limited*

## 12.15 pm **Panel: Whither Health Insurance in Post Pandemic Asia?**

**Moderator:**



**Paul McNamara**  
*Editorial Director, Asia Insurance Review and Middle East Insurance Review*

**Panellists:**



**Greg Solomon**  
*Lead Consultant, Eigengrey Consulting*



**Dr W C Jagath Alwis**  
*Director, Technical/Chief Technical Officer, Ceylinco Insurance PLC*

# DAY 1

20 January 2021, Wednesday  
Indian Standard Time (GMT +05:30)

1:15 pm **Fireside Chat: Diversity and Inclusivity in Indian Insurance Post COVID-19**



**Nighat Khan**  
*Reinsurance Treaty (UK Casualty) UWS Manager, Sompo International*



**Shefali Sonpar**  
*Digitization Expert & Customer Experience Futurist*

1:45 pm **Bilateral Discussions & Networking Opportunities**

## DAY 2

21 January 2021, Thursday  
Indian Standard Time (GMT +05:30)

9:30 am



### **Becoming Consumer Mission Critical – How Does Digitalization Change Life and Health**

**Peter Ohnemus**  
*President & CEO, Chairman, dacadoo*

10:00 am



### **The Emergence of MGA/MGU Model – Does This Model Make Sense for India Market?**

**Laurent Doucet**  
*Insurance Practice Asia Head, Roland Berger*

10:30 am



### **Climate Change and COVID – Systemic Risk Considerations**

**Hemant Nagpal**  
*Director, Market and Product Specialist, RMS*

## 11:00 am **Panel – Insurers and InsurTechs: Collaborators for Improving Insurance Penetration**

- What role can InsurTechs play in improving insurance penetration?
- What are the expectations of Insurers?
- What learnings can we apply from Insurer/InsurTech collaborations across Asia to the Indian Insurance eco-system?
- How can Insurers and InsurTechs use the explosion of data available to them?
- What are the changes in regulations required to support growth through digital?
- Framework for collaboration between Insurers and InsurTechs?

#### **Moderator:**



**Prerak Sethi**  
*Co-founder, India InsurTech Association & Founder, RIA Insurance*

#### **Panellists:**



**Anupam Sahay**  
*Managing Director & Senior Partner, Boston Consulting Group*



**George Kesselman**  
*Head of Commercial, ZA Tech & President, InsurTech Asia Association*



**Kartik Patel**  
*Head – Insurance Products & Analytics, TransUnion CIBIL*

## DAY 2

21 January 2021, Thursday  
Indian Standard Time (GMT +05:30)



**Mrinal Sinha**  
CEO and Co-Founder, Vitraya Technologies

12:00 pm **Fireside Chat: COVID and Cyber Risks Make a Dangerous Combination**

**Moderator:**



**Kapil Mehta**  
Co-Founder, SecureNow Insurance Broker Pvt Ltd

**Panellists:**



**Dr Prashant Mali**  
President & Founder, Cyber Law Consulting (Advocates & Attorneys)



**Sanjay Kedia**  
Country Head & CEO, Marsh India Insurance Brokers Pvt Ltd

## DAY 3

22 January 2021, Friday  
Indian Standard Time (GMT +05:30)

9:30 am **Bilateral Discussions & Networking Opportunities Continue (9.30am-8.00pm)**