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14th India Virtual Rendezvous 2021

Theme: "Going for Gold"
20 – 22 January 2021



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The last 10 months of the pandemic COVID-19 have transformed the insurance sector across the globe, especially in the Asian markets.

The 14th India Rendezvous will strive to absorb this experience to strategise how to boost awareness about insurance and bridge the wide protection gap in these markets, with this new normal.

Thus the theme of the Rendezvous this year 'Going for Gold' which will highlight how as an industry we need to surmount the negativity of the pandemic and rise to the occasion with a positive spirit.

The pandemic has made it amply clear that there is a lot that our industry can do to not only enhance protection covers but also stand up as a very important component of a wider economic and social system that should evolve to tackle the rising catastrophic events and the pandemics.

Technology is already available and can be a wonderful enabler in this effort of ours. We only need to rekindle the spirit of innovation.

The India Rendezvous has over the years evolved as the flagship event for the Indian insurance market. Now in its 14th year, *Asia Insurance Review's* largest conference, the India Rendezvous hosts around 800 registered participants, co-organised with GIC Re. We will be inviting the same crowd, albeit on a virtual platform, to engage and mirror as close an experience to a live event as possible, under the circumstances. Local Indian companies will continue to have the opportunity to network via their 'tables' on this platform in the same way, and as such, we strive to ensure the flavour and vigor of the Indian spirit is still very strong. We seek your support with the same.

The Rendezvous will also touch upon the good old basics of reinsurance, climate change and the insurers' dynamics needed to cope with working from home and the rising gig economy.

We look forward to seeing you at the Virtual Rendezvous.

Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Regulators & Supervisory Authorities
- Banks & Financial Institutions
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Risk Managers
- Companies Keen to Tap the Potential of the India Market

DAY 1

20 January 2021, Wednesday

Indian Standard Time (GMT +05:30)

9:00 am



Opening Remarks

Sivam Subramaniam

Advisor, Asia Insurance Review

9:10 am



Special Welcome Address

Devesh Srivastava

Chairman-cum-Managing Director, GIC Re

9:40 am



Industry Keynote

Recap on 2020 & Outlook for the Next Decade

Laurent Rousseau

Executive Committee Member, SCOR Group & Deputy CEO, SCOR Global P&C

10:00 am



The US-Program Space, An Opportunity for Asia

Shevawn Barder

CEO, AM RE Syndicate Inc.

10:30 am

Panel: Survival of the Fittest – Is Asian Insurance Industry Fit Enough

Moderator:



Deepak Godbole

Secretary General, Insurance Institute of India

Panellists:



Farzanah Chowdhury

Managing Director & Chief Executive Officer, Green Delta Insurance Company Limited



Vijay Kumar

Chief Executive Officer & Principal Officer, Go Digit General Insurance Ltd



Dr Sanjeev Jha

Managing Director & CEO, Fairfirst Insurance Ltd

DAY 1

20 January 2021, Wednesday
Indian Standard Time (GMT +05:30)

11:30 am **Panel: (Re)insurance credit trends and rating outlooks**

Moderator:



Benjamin Serra

Senior Vice President, Financial Institutions Group, Moody's Investors Service

Panellists:



Mohammed Ali Londe

Vice President – Senior Analyst, Financial Institutions Group, Moody's Investors Service



Brandon Holmes

*Vice President – Senior Credit Officer, Financial Institutions Group,
Moody's Investors Service*



Karthik Srinivasan

Senior Vice President & Group Head – Financial Sector Ratings, ICRA Limited

12.15 pm **Panel: Whither Health Insurance in Post Pandemic Asia?**

Moderator:



Paul McNamara

Editorial Director, Asia Insurance Review and Middle East Insurance Review

Panellists:



Greg Solomon

Lead Consultant, Eigengrey Consulting



Dr W C Jagath Alwis

Director, Technical/Chief Technical Officer, Ceylinco Insurance PLC

DAY 1

20 January 2021, Wednesday

Indian Standard Time (GMT +05:30)

1:15 pm

Fireside Chat: Diversity and Inclusivity in Indian Insurance Post COVID-19



Nighat Khan

Reinsurance Treaty (UK Casualty) UWS Manager, Sompo International



Shefali Sonpar

Digitization Expert & Customer Experience Futurist

1:45 pm

Bilateral Discussions & Networking Opportunities

DAY 2

21 January 2021, Thursday
Indian Standard Time (GMT +05:30)

9:30 am



Becoming Consumer Mission Critical – How Does Digitalization Change Life and Health

Peter Ohnemus
President & CEO, Chairman, dacadoo

10:00 am



The Emergence of MGA/MGU Model – Does This Model Make Sense for India Market?

Laurent Doucet
Insurance Practice Asia Head, Roland Berger

10:30 am



Climate Change and COVID – Systemic Risk Considerations

Hemant Nagpal
Director, Market and Product Specialist, RMS

11:00 am **Panel – Insurers and InsurTechs: Collaborators for Improving Insurance Penetration**

- What role can InsurTechs play in improving insurance penetration?
- What are the expectations of Insurers?
- What learnings can we apply from Insurer/InsurTech collaborations across Asia to the Indian Insurance eco-system?
- How can Insurers and InsurTechs use the explosion of data available to them?
- What are the changes in regulations required to support growth through digital?
- Framework for collaboration between Insurers and InsurTechs?

Moderator:



Prerak Sethi
Co-founder, India InsurTech Association & Founder, RIA Insurance

Panellists:



Anupam Sahay
Managing Director & Senior Partner, Boston Consulting Group



George Kesselman
Head of Commercial, ZA Tech & President, InsurTech Asia Association



Kartik Patel
Head – Insurance Products & Analytics, TransUnion CIBIL

DAY 2

21 January 2021, Thursday
Indian Standard Time (GMT +05:30)



Mrinal Sinha
CEO and Co-Founder, Vitraya Technologies

12:00 pm **Fireside Chat: COVID and Cyber Risks Make a Dangerous Combination**

Moderator:



Kapil Mehta
Co-Founder, SecureNow Insurance Broker Pvt Ltd

Panellists:



Dr Prashant Mali
President & Founder, Cyber Law Consulting (Advocates & Attorneys)



Sanjay Kedia
Country Head & CEO, Marsh India Insurance Brokers Pvt Ltd

DAY 3

22 January 2021, Friday
Indian Standard Time (GMT +05:30)

9:30 am **Bilateral Discussions & Networking Opportunities Continue (9.30am-8.00pm)**