

9th IRO India Rendezvous

20-22 January 2016

Taj Lands End, Mumbai

Theme: "The New Realities in Reinsurance"
Creating a Reinsurance Hub in India



International Keynote Address: The New Basics in Reinsurance Today

Victor Peignet
CEO
SCOR Global P&C



Welcome Address

K Sanath Kumar
Director & General Manager
(Acting Chairman-cum-
Managing Director), GIC Re



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The world is in a greater spin with the volatility in the stock markets. There are such amazing changes taking place in the Indian market, what with Government's drive to open up the reinsurance market and make India a reinsurance hub as well as Lloyd's almost setting up in India. The latest sigma world insurance report ranks India as 15th largest insurance market in the world with a US\$70 billion premium income. Life accounts for 78.5% of that pie. The non-life market with a premium of US\$15 billion is still the 20th largest globally.

This year, the India Rendezvous will focus on the theme, "The New Realities in Reinsurance" with the subtext "Creating a Reinsurance Hub in India." The entire Indian industry will be present at the Rendezvous as they have in the past.

Over the 9 years since its launch, the India Rendezvous, organised jointly by GIC Re and Asia Insurance Review has become THE major event on the Asian insurance calendar and for those serving the Indian market, it is a Must-Attend event.

The India Rendezvous brings together more than 650 delegates both from the Indian, regional and international markets, and is intended to look at reinsurance renewal dynamics in the Indian and SAARC markets.

Working on the successful format of the past, each Indian ceding company will be represented by three senior managers as well as have a table at the Rendezvous to promote intensive bilateral discussions and networking. Special areas at the Taj Lands End will be set for bilateral discussions and each Indian insurer will be given a table where they can hold their private meetings with the visiting foreign delegates and international reinsurers and reinsurance brokers, as in previous years.

Set at the "Monte Carlo" for the SAARC region, we hope to see you in India.

Key Speakers include:



Alice Vaidyan
General Manager,
GIC Re



Ashok Kumar Roy
Former Chairman-cum-Managing
Director,
GIC Re



Kenneth Wong
Chief Risk Officer and Chief Actuary,
Avicennia Capital Sdn Bhd



Amitabha Ray
Head, Property Treaty Underwriting,
Property & Specialty Underwriting,
Southeast Asia, India,
Hong Kong, Korea and Taiwan, Swiss
Re



Kalpana Sampat
Managing Director,
Swiss Re Services India Pte Ltd



Anil Arora
Director,
ACE Insurance Brokers



Dr Praveen Sandri
Managing Director &
Senior Vice President,
AIR Worldwide India Pte Ltd



Saifuddin N Zoomkawala
Chairman,
EFU General Insurance Ltd



David Piesse
Managing Director & Head of Asia
Pacific, Ultimate Risk Solutions and
Advisory Board, Guardtime

Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market

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PROGRAMME

Day One: 20 January 2016, Wednesday

- 5.00 pm Early Registration of Speakers and Delegates
- 6.30 pm **Welcome Cocktail & Dinner Sponsored by ACE Insurance Brokers**
- 10.00 pm End of Dinner

Day Two: 21 January 2016, Thursday

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| 8.00 am | Registration & Coffee | 12.15 pm | Panel on Creating a True Reinsurance Hub in India
<i>Panel Moderator: Kim Singh, Principal Strategist, KJS & Associates; Co-Founder & CEO, BS Creative Learning, India and Germany</i> <ul style="list-style-type: none">• Kalpana Sampat, Managing Director, Swiss Re Services India Pvt Ltd• Anil Arora, Director, ACE Insurance Brokers• Hitesh Kotak, Chief Representative Officer, India and Indian Subcontinent, Munich Re• Ashok Kumar Roy, Former Chairman-cum-Managing Director, GIC Re• Saifuddin N Zoomkawala, Chairman, EFU General Insurance Ltd• Dr C H Asrani, Chief Executive, X-CLAIM |
| 9.00 am | Opening Remarks by Chairman of Conference Sivam Subramaniam, Editor-in-Chief, Asia Insurance Review & Middle East Insurance Review | 1.15 pm | Lunch Hosted by The Oriental Insurance Company |
| 9.10 am | Welcome Address followed by Official Opening of the 9th India Rendezvous 2016 K Sanath Kumar, Director & General Manager (Acting Chairman-cum-Managing Director), GIC Re | 2.30 pm | Bilateral Discussions & Networking Opportunities |
| 9.30 am | International Keynote Address: The New Basics in Reinsurance Today Victor Peignet, CEO, SCOR Global P&C | 5.30 pm | End of Day Two |
| 10.00 am | Special Address: Indian Insurance Industry and Horizons of Reinsurance Alice Vaidyan, General Manager, GIC Re | | |
| 10.30 am | Purchasing Insurance Assets at a Fair Price Kenneth Wong, Chief Risk Officer and Chief Actuary, Avicennia Capital Sdn Bhd | | |
| 11.00 am | Q&A and Token Presentation to Sponsors & Speakers followed by Tea Break | | |
| 11.30 am | Parametric Products for Nat CAT Protection: The Time Has Come? Amitabha Ray, Head, Property Treaty Underwriting, Property & Specialty Underwriting, Southeast Asia, India, Hong Kong, Korea and Taiwan, Swiss Re | | |

Day Three: 22 January 2016, Friday

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| 9.00 am | Keynote Address Ajay Pandey, Managing Director and Group CEO, Gujarat International Finance Tec-City Co Ltd (GIFT) | 11.30 am | Being Cyber Resilient David Piesse, Managing Director & Head of Asia Pacific, Ultimate Risk Solutions and Advisory Board, Guardtime |
| 9.30 am | The Regulatory and Tax Environment in India - Implications for Foreign Reinsurers Radhakishan Rawal, Executive Director, Tax & Regulatory Services, PwC | 12.00 pm | Anchor Address: Future of Insurance & The Hunt for Talent P C James, Chair Professor (Non-Life), National Insurance Academy |
| 10.00 am | Highlighting the Impending CAT Risks & Implications to the India Market Dr Praveen Sandri, Managing Director & Senior Vice President, AIR Worldwide India | 12.30 pm | Closing Address followed by Lunch |
| 10.30 am | Q&A and Token Presentation to Speakers followed by Tea Break | 2.00 pm | Bilateral Discussions & Networking Opportunities |
| 11.00 am | Alternative Reinsurance Solutions for the Indian Market Anant Srivastava, Assistant Manager, Protection Department, GIC Re | 5.30pm | End of 9 th India Rendezvous |