

Nominate now!

Third-party nomination deadline: 14 June 2018

Self nomination deadline: 12 July 2018

Awards judging: 8 October 2018

Gala Awards Dinner: 26 November 2018

Venue: Conrad Dubai

Organised by:

MIDDLE EAST INSURANCE REVIEW

Supaported by:











Message

Proud to be the best

he launch of the 5th annual Middle East Insurance Awards (MIIA) starts the search for the stars of the Middle East insurance industry. Over the years, the MIIA, which recognises and salutes excellence, has come to gain wider acceptance.

The MIIA has proven itself unique, distinctive and scrupulously above board.

The process is transparent, the criteria and categories are clearly defined, the judges comprises distinguished domestically, regionally and international leaders in the industry, and the results are independently audited.

For this 5th Awards, we are going two steps further to enthuse the industry to do more for society with the Corporate Social Responsibility (CSR) Award and to get insurers to embrace the irreversible digital trend with an extra category for Digital Insurer of the Year.

These are exciting times and things are changing. I believe that the tougher the challenges, the greater the room for creativity and for excellence.

Reflecting on the Awards over the past four years, we have seen some 60 winners walking up the red carpet to claim their trophies. Many have gone out of their way to do for more the industry as winners.

Awards such as this do play their part in helping to boost standards and promote greater professionalism in the market. But it all starts with each and every player taking his responsibility to make a wider contribution to the industry beyond just ensuring corporate bottom lines.

It is in this spirit that we allow self-nomination in the Awards to encourage companies to know their own self-worth and competitive strengths in the market and to be a leader doing something unique in the market.

I salute all our past winners over the past four years and sincerely invite all of you to take part in the Awards as it is a truly level playing field across the region. I look forward to receiving entries from all markets and both from insurers and takaful operators, as well as those who provide services to the insurers. There is a great story for each of you and there is no fixed formula for success in this disruptive world.

I salute the esteemed panel of judges for their readiness to serve in this important CSR for the industry, the demanding workload notwithstanding.

I look forward to celebrating the new set of winners at the Awards Presentation Gala Dinner on 26 November 2018 in Dubai.

As always, the best is yet to be. The search is on.

Men

Sivam Subramaniam Editor-in-Chief, *Middle East Insurance Review*



How to enter

Who can enter?

- Entries are invited from around the region and can focus on regional or specialised activities.
- Organisations, teams or individuals may be nominated for an award by a third party or by selfnomination through the submission of an application.

Self-nominations

If you are nominating yourself or your own company, using the criteria for guidance, explain in not more than 1,200 words why your company or chosen individual should win the award.

Third-party nominations

If you are nominating another individual or company, submit the nomination form and a 200-word statement summarising why the applicant would be a worthy recipient of the award. If the nomination is shortlisted, the Awards Administrators will contact the nominee and invite them to submit a full application for the award categories in which they have been nominated.

Where to send your entries

Submit your entries by:
 14 June 2018 (Third-Party Nominations)
 12 July 2018 (Self-Nominations)
 online at www.meinsurancereview.com/meirawards or email to awards@meinsurancereview.com

Application requirements

- A nomination form is included with this brochure on page 12 or may be completed online at www.meinsurancereview.com/meirawards.
- All entries must be written in English and must:
 - Specifically address each criterion

 The judging panel reserves the right to only consider applications that separately address each criterion in the selected award category
 - Not exceed 1,200 words

Entries received without the 1,200-word write-up or 200-word statement (where applicable) will **NOT** be considered.

Should the word count of an application exceed the word limit, the judges will not read it.

- Writeups must use the following format: The font used must be Times New Roman, size 13; left and right margins must be 1.0" each; line spacing between lines must be 1.0.
- The organisers reserve the right to publish some or all information of winning entries given at nomination.
- The decision of the judging panel is final, as scrutinised by the independent auditor, EY.

For all categories, the qualifying period is from 1 April 2017 to 31 March 2018.

Each company is allowed to take part in one category only (except licensed composites).

IMPORTANT!

Entries which do not adhere to these requirements will automatically be disqualified!



The Judges



Abdul Khaliq R Khalil Secretary General, General Arab Insurance Federation (GAIF)



Dr Adel Mounir Secretary General, Federation of Afro-Asian Insurers & Reinsurers (FAIR)



Dr Bassel Hindawi Chairman/CEO, DIFC Insurance Association



Fareed Lutfi Secretary General, Emirates Insurance Association



Omer Hassan Elamin President, Orient Group



Mark Cooper General Representative Middle East, Lloyd's Limited, Dubai



Julio Garcia-Villalon Regional Head, MetLife – Middle East & Africa MetLife



Sami Sayegh Zonal Head – MENA | Russia, AIG



Peter Englund
Senior Executive Officer,
Head of Commercial
Insurance, Middle East,
Zurich Insurance Company
Ltd

The Judges



Andrew Smith CEO, Ras Al Khaimah National Insurance Company



Osama Abdeen CEO, Abu Dhabi National Takaful Co



Jean-Louis Laurent Josi CEO, Oman Insurance Company (PSC)



Yassir Albaharna Former CEO, Arab Insurance Group

International Judges



Emir Mujkic Associate Director, Financial Services, S&P Global Ratings



Dr Roger Sellek CEO, A.M.Best – EMEA & Asia Pacific





Award Categories

Life Insurance Company of the Year

"For demonstrating market leadership during the qualifying period through innovation in products or practices, initiatives in boosting the image of insurance in society, narrowing the protection and savings gaps, and/or exceptional business growth through professionalism and sound management."

Criteria

- Sets leading professional standards for other insurers to be measured against.
- Narrows the life insurance protection and savings gaps of the society.
- Demonstrates in-depth knowledge and understanding of the region through its strategies and operations.
- Responsive to the needs of both end-users and intermediaries.
- Industry leadership as shown through:
- innovation in products and procedures;
- pro-actively embracing digital and social media;
- transparency in the selling process;
- customer-centricity service;
- outstanding risk management and claims management experience;
- sound management and financial results;
- business growth; and
- enhancing the image of insurance in society.

Sponsor



Reinsurance Group of America, Incorporated (RGA) is a leader in the global life reinsurance industry with approximately \$3.3 trillion of life reinsurance in force and assets of \$53.7 billion as of 30 September 2017. We are one of the largest life reinsurance companies in the world and the only global reinsurer to focus primarily on life and health-related reinsurance solutions.

RGA is known for our expertise in risk assessment and capital management, our innovative solutions, and our commitment to serving our clients.

RGA's core products and services include individual life reinsurance, individual living benefits reinsurance, group reinsurance, health reinsurance, facultative underwriting, product development, and financial reinsurance.

Headquartered in St. Louis, Missouri, USA, RGA serves clients from operations in 26 countries. In Asia Pacific, RGA has subsidiary companies and offices in Australia, China, Hong Kong, India, Japan, Malaysia, New Zealand, Singapore, South Korea and Taiwan. RGA also provides reinsurance services to clients throughout the Americas, Europe, Africa, and the Middle East.

RGA is consistently recognised in cedant studies and surveys conducted by industry organisations. RGA was named "Reinsurance Company of the Year" for the second consecutive year at the 2016 Middle East Insurance Industry Awards, recognised for our in-depth understanding of the market, innovation in product offerings, and thought leadership. More recently, RGA was named "Life Reinsurer of the Year" at the 2017 Asia Insurance Industry Awards, and RGA Hong Kong was recognised by the Hong Kong Federation of Insurers (HKFI) with the "Outstanding Reinsurance Scheme Award". In addition, RGA was ranked #1 on NMG Consulting's 2016 Global All Respondent Business Capability Index (BCI), based on feedback from insurance executives in more than 50 countries.

www.rgare.com

Innovation of the Year

"For the most innovative product or service introduced during the qualifying period which has demonstrated responsiveness to customers' needs, made a clear impact on business and contributed towards insurance growth in the MENA markets."

Criteria

- Extent of innovation and originality of product or service offered.
- Real proof of significant and measurable impact on the industry in the region or possible region-wide application.
- Proof of responsiveness to customers' needs and wants, and disruption which leads the industry's push to the next level.
- Quality and effectiveness of innovation with the "X" factor highlighted.
- Ease of implementation of the product/service and potential of application region-wide.
- Measured proof of success of the product/service in the market and its impact on the region.

Sponsor

LLOYD'S

Lloyd's is the world's specialist insurance and reinsurance market offering a unique concentration of expertise and talent. Lloyd's is often the first to insure new, unusual or complex risks, providing innovative insurance and reinsurance solutions in more than 60 lines of business.

Backed by diverse global capital and excellent financial ratings, Lloyd's works with a global network to grow the insured world – building resilience for businesses and local communities and strengthening economic growth around the world.

For more than six decades, Lloyd's has worked to strengthen the dynamic insurance and reinsurance market across the Middle East. In 2015, Lloyd's opened an underwriting hub in the Dubai International Financial Centre to better support the local insurance market with valuable capacity and expertise.

Having established itself as the leading platform for specialist underwriting across the Middle East, Lloyd's Dubai works with local cedants and brokers to provide critical protection in a region that continues to evolve and present exciting opportunities.

With its powerful global reach and deep local insights, Lloyd's is proud to offer its world-class risk cover to businesses and governments in the Gulf Cooperation Council and beyond.

www.lloyds.com

Award Categories

Corporate Risk Manager of the Year

"For the individual who has shown leadership, creativity, and effectiveness in enhancing his/her organisation's risk management and/or contributed to the promotion of risk management in the region for the period under review."

Criteria

- Setting or enhancing risk management standards/ framework in the organisation or industry.
- Use of risk management in resolving a key challenge/ loss containment for his organisation, with proven results
- Promotion of risk management as a philosophy and business discipline.
- Innovation in the area of risk management/loss control or containment.
- In-depth knowledge and understanding of his entity's risks to the operational or technical level.
- Advancing his risk management career, through professional activities such as certifications, risk association involvement etc.

Sponsor



AIG is the world's leading insurance organisation, with more than 90 million customers worldwide -- a multinational footprint serving clients in over 200 countries and jurisdictions. With one of the industry's most extensive ranges of products and services, deep claims expertise and excellent financial strength, AIG enables its personal and business insurance clients alike to manage risk with confidence. We have been insuring some of the world's most complex risks for more than 95 years and today, some of the world's largest companies and more than 20 million people have trusted us to help respond to some of the world's biggest data breaches.

We participate on more than 70% of the world's airline placements and are the underwriting and claims lead on roughly 30%

Learning from the insights provided from our significant investments in technology and engineering, we've increased our Commercial Property per-risk capacity to \$2.5 billion worldwide.

We've built a multinational footprint that spans 200 countries and jurisdictions.

We want to build partnerships, not just make relationships with clients. We will continue to learn, work, and innovate together with each other, and our clients, to solve emerging challenges and deliver solutions that work. We will continue to arm clients with best-in-class knowledge, training, consultative solutions, and claims assistance to solve their unique challenges, through partnerships with leading legal firms, mediators, investigators, forensic specialists, crisis communications practitioners, and industry experts.

www.aig.ae

Broker of the Year

"For demonstrating leadership through innovation in services rendered to clients including in the digital space and risk management while adding significant value to the insurance process in the course of generating new business for the period under review."

Critoria

- In-depth knowledge and understanding of the market and responsiveness to clients' needs.
- Outstanding Innovation in services rendered to clients, including risk management and value-adds.
- Professionalism and transparency in dealing with clients:
- Embracing technology to offer value-added service;
- Industry leadership in broking and customer services:
- Boosting the image of the broking profession.
- Sound financial management with proven track record of business growth and retention.

Sponsor

MEDGULF 🔜

MEDGULF Group

The Mediterranean and Gulf Insurance and Reinsurance Group (MEDGULF) is a leading regional insurance group providing the retail and institutional markets with comprehensive insurance coverage for the past 30 years, through its operations in Lebanon, Saudi Arabia, Bahrain, Jordan, Qatar, Egypt, the UK and most recently the UAE. MEDGULF Group takes pride in having more than 2,000,000 insured members and has been regionally recognised for offering high caliber, flexible and cost-effective Health Insurance solutions demonstrated through the numerous awards and recognitions the group has received to date.

MEDGULF UAE has been established to provide its members with bespoke Health Insurance plans through its paramount operational services and client relationships. They guarantee a range of programmes that represent their commitment to servicing the health and well-being of their members. Cardholders will enjoy premium level service, with access to the largest healthcare networks in the UAE whilst assuring members exceptional quality services throughout their partnership with MEDGULF UAE.

Visior

At MEDGULF UAE, we believe in sustaining a legacy of partnership with our valued brokers and members. We provide coverage that is tailor-made to give members an extensive customised range of benefits that fits their lifestyles, offers the highest quality medical services available in the UAE and overall satisfies an array of health insurance needs. We take pride in nurturing our broker-based relationships and maintain the stature of a dedicated, expert insurance company that is continuously growing and maintaining a competitive edge.

www.medgulf.ae



Award Categories

Reinsurance Company of the Year

"For demonstrating leadership in MENA's general (re) insurance industry through innovation in product offerings, thought leadership, enhancing the stability and security of the industry while boosting the image of the profession during the qualifying period."

Criteria

- In-depth knowledge and understanding of the market value-added offerings to insurers.
- Setting leadership standards that others are measured against.
- Responsiveness to cedants' needs and providing assistance to product development, service enhancement and tapping new markets.
- Leadership with ability to adapt to, and lead the industry to meet changing needs and demands.
- Offering superior service and security to clients and working with insurers and other stakeholders.
- Industry leadership as shown through:
 - Innovation in products;
 - Strong underwriting discipline;
 - Efficient claims management;
 - Embracing technology and digital
 - Business growth; and
- Boosting the image of insurance in society.
- Sound financial management, corporate governance and disclosure.

Sponsoi



Since its inception in 1998, Chedid Re has grown from a humble office in Cyprus to a reinsurance broking power house that ranks 2nd in the MENA region with business emanating from more than 45 countries across Europe, the Middle East and Africa.

Through its offices in Limassol, Beirut, London, Casablanca, Riyadh and Dubai, the iconic insurance solutions provider has forged fruitful partnerships with some of the most trusted reinsurance groups in the world; including Chedid Re's outstanding track record as an appointed Lloyd's broker.

A company of Chedid Capital Holding, which operates through a vast network of offices that span Beirut, Dubai, London, Cyprus, Istanbul, Doha, Mauritius Islands, Morocco and KSA, Chedid Re capitalises on its resources, experience and relationships to produce above-average returns for its shareholders and deliver outstanding results to clients, including more than 400 top insurance companies in the world.

With nearly two decades of excellence under its belt, Chedid Re's perfect synergy of customer-centricity, solid management expertise, powerful partnerships and innovative products, continues to power the Company's expansion plan that aims to reach all thriving and strategic markets the world over.

Chedid Re's market-leading status was further cemented by claiming "The Reinsurance Broker of the Year" title at the Gulf Insurance Awards 2010, the "MENA Insurance Awards" in 2011, the INSUREX Awards 2010, 2011 and 2013 and the Middle East Insurance Industry Award 2015 (MIIA).

Led by Farid Chedid, Chairman and CEO of Chedid Capital Holding and its subsidiary, Chedid Re is hailed today as one of the top 20 reinsurance brokers in the world (GR magazine in collaboration with Swiss Re).

www.chedidre.com

Digital Insurer of the Year

"For the insurer which has transformed its organisation, embracing digital to grow its business above and beyond traditional channels"

Criteria

- Has a long-term digital vision to grow the existing business:
- Has significantly improved business processes through digital means, including engaging both internal and external stakeholders (eg, sales, operations, underwriting, etc):
- Has a digital strategy prioritising customers' experience and ease of access to insurance;
- Has extensively worked and partnered with other organisations to value-add to the industry (parallel/ vertical):
- Has invested in talent to bring digital to the organisation and industry;
- Has created an "innovation ready" organisation through systemic change management and embedded a culture of innovation into the organisation;
- Has set leading professional standards for other insurers to be measured against; and
- Has contributed to enhancing the image of insurance in the digital world.

Sponsor





Oman Insurance Company was established in 1975 and is one of the leading insurance providers in the Middle East, offering a wide range of insurance solutions covering Health, General Insurance (Property, Energy, Engineering, Aviation, Marine, Liability) and Life - for individuals, SMEs and large corporates.

We have strong operations across all Emirates in the UAE through an intensive distribution network of branches, brokers, bancassurance partners, agencies, an ecommerce platform and a dedicated call center. Additionally, our geographic footprint also extends to Oman and Qatar, with a subsidiary in Turkey.

We move forward with a clear vision to provide outstanding insurance solutions that help create and protect the wealth and well-being of our customers. Our mission is to develop superior insurance propositions that: Customers recommend to family and friends, Owners buy for their businesses, Brokers select for their clients, Employees are proud of, and Shareholders seek for long-term returns.

Winning the General Insurance Company of the Year, Health Insurance Company of the Year and Education & Training Initiative of the Year at the Middle East Insurance Industry Awards 2017, only corroborates our leading position in the region's insurance market.

Oman Insurance Company is a public stock company, listed on the Dubai Financial Market stock exchange. Financially sound, Oman Insurance is rated 'A Excellent' by A.M. Best and 'A- Stable Outlook' by Standard & Poor's.

www.tameen.ae

Award Categories

Personality of the Year Award

"For the person who has made the most outstanding individual contribution to the MENA insurance or reinsurance industry for the period under review with passion and commitment to business beyond just the corporate motif."

- Demonstrating outstanding leadership qualities.
- Demonstrated superior social and communication skills.
- Promoted the image and enhanced the reputation of the insurance industry to the wider community including lobbying the government.
- Shown in-depth knowledge and understanding of the
- Influenced the development of insurance/reinsurance practices to enhance stability and growth in the market.
- Embraced professional standards and actively worked towards boosting greater professionalism in the market.
- Nurtured the next generation of leaders.

Sponsor



Arab Insurance Group (Arig) is a regional reinsurance company registered in the Kingdom of Bahrain and regulated by the Central Bank of Bahrain. It has an authorised capital of US\$500 million and an issued and paid-up capital of US\$220 million. 55.8% of its paid-up capital is held by government bodies in the MENA region and the remainder is held by private investors. Arig's shares are listed on the stock exchanges of Bahrain and Dubai.

In 2016, A.M. Best upgraded Arig's Financial Strength Rating to 'A- (Excellent)' and its Long-Term Issuer Credit Rating to 'a-'. The outlook for both ratings is stable.

Arig has grown to be a regional reinsurance company with a global footprint. In 2016, the Company wrote 35% of its business from the Middle East, 11% from Asia, 9% from Africa and 45% from global markets through Lloyd's of London.

Offering a broad range of products and services, Arig is a reinsurer that has built its reputation on stability, expertise and focus on customers' needs. Arig offers treaty and facultative reinsurance $capacity for Property\,\&\, Casualty, Specialty\, as\, well\, as\, Life\, and\, Medical$ lines. These contributed a consolidated premium of US\$245.4 million for the financial year 2016.

Arig's head office in Bahrain is testament to its firm commitment to the regional markets. It is complemented by its Representative Office in Mauritius, ready to stand by customers in Sub-Sahara Africa. For global business, the Company is working with its partners at Lloyd's. Through Arig Capital Limited, a wholly owned subsidiary domiciled in London, it participates in the London market as a Corporate Member at Lloyd's. Arig has recently received licence from Dubai Financial Services Authority to operate its wholly owned new reinsurance subsidiary "Arig Insurance Management (DIFC) Limited" which is mainly involved in facultative business.

www.arig.net

General Insurance Company of the Year

"For demonstrating market leadership during the qualifying period through innovation in products or practices, responsiveness to end-users and intermediaries, initiatives in boosting the image of insurance in society, narrowing the protection gap, and/or exceptional business growth through professionalism and sound management."

- Sets leading professional standards that other insurers will be measured against.
- Offers extensive range of products and services catering to the needs of both corporate and individual clients.
- A partner and adviser to corporate clients in adapting to the changing risk landscape.
- Narrows the protection gap of the society.
- Demonstrates in-depth knowledge and understanding of the region through its strategy.
- Responsive to the needs of both end-users and intermediaries.
- Industry leadership as shown through:
 - innovation in products and procedures;
 - pro-actively embracing digital and social media; transparency in the selling process;

 - customer-centricity and service;
 - outstanding risk management and claims management experience;
 - sound management and financial results;
 - business growth; and
 - enhancing the image of insurance in society.

Health Insurance Company of the Year

"For demonstrating market leadership through innovation in products and services which facilitate an improvement in both the curative and preventative aspects of healthcare management for the population, during the qualifying period and boosting the image of insurance in society through professionalism and sound management.'

- Setting leading professional standards against which other health insurers should be measured;
- Demonstrating in-depth knowledge and understanding of the healthcare funding environment in the markets in which it
- Give instances and evidence of what company is doing to serve the local markets it operates in;
- Show proof of how global corporate practices have been localised;
- Industry leadership as shown through:
 - Strong underwriting discipline;
 - Innovation in products;
 - Incorporating wellness and preventative schemes within product
 - Demonstrating exemplary customer service;
 - Showing evidence of sustainable business growth and profitability in its health insurance portfolio;
 - Showing evidence of active promotion of the importance of health insurance as a means of protecting the population against
 - Supporting wellness and disease management programmes
 - through external corporate social initiatives; Providing access to healthcare provider networks that meet the diverse requirements of insured members in terms of affordability and accessibility;
 - Harnessing technology to benefit health outcomes of insured members and achieve financial and operational efficiencies for
 - Demonstrating a commitment to engage with regulators to both develop and comply with market regulations



Award Categories

TPA of the Year

"For demonstrating leadership in providing efficient and effective third-party administration services to help health insurers improve the health outcomes of their insured members whilst at the same time controlling claims costs for the insurers they represent, during the qualifying period."

Criteria

- Providing efficient and cost-effective services which respond to the needs of the market, with clear and measurable results;
- Clear evidence of harnessing technology and software solutions to create efficiencies in service levels;
- Clear evidence of using software to improve patient safety in relation to drug safety checks and similar patient safety initiatives:
- Capacity to handle business volumes without prejudice to service levels:
- Evidence of specific programmes to detect and combat fraud, waste and abuse;
- Facilitating wellness and preventative schemes within service offerings to insurers; and
- Demonstrating a commitment to engage with regulators to both develop and comply with market regulations.

Educational & Training Initiative of the Year

"For the education/ training initiative during the qualifying period by a training institute, insurer, reinsurer, broking company or insurance advisory service which is original and demonstrates a deep understanding of the market and its needs, while enhancing the standards and professionalism of insurance executives."

Criteria

- Responsiveness to the market's needs;
- Responsiveness to the market's needs in developing educational/training services including in facing disruptive innovation;
- Embracing technology to produce a great learning experience
- Providing leadership to the market in anticipating and providing educational needs;
- Ease of access to the service offered;
- Quality and originality of the initiative; and
- Contributing to enhancing the professionalism and educational standards of executives in the industry.

Takaful Company of the Year

"For demonstrating market leadership through innovative, Shariah-compliant takaful products or practices, responsiveness to customers and intermediaries, and initiatives to boost the image of takaful in the MENA region, during the qualifying period."

Criteria

- Setting leading professional standards for other takaful providers to be measured against;
- Demonstrating in-depth knowledge and understanding of the MENA markets it operates in, through its strategies and operations;
- Responsiveness to the needs of both customers and intermediaries including in digital arena;
- Give instances and evidence of what company is doing to serve the local markets it operates in;
- Show proof of how company has contributed to the cause of Takaful:
- Strict Shariah compliance and Shariah governance;
- Demonstrating activeness in microtakaful and reaching out to the needy; and
- Industry leadership as shown through:
 - Innovation in products;
 - Exemplary customer service;
 - Strong underwriting discipline;
 - Solid claims management;
 - Sustainable business growth through professionalism and sound management; and
 - Boosting the image of takaful.

Service Provider of the Year

"For demonstrating leadership during the qualifying period in helping insurers to transform or improve its operations with clear and measurable results, and/ or for helping MENA's insurance industry enhance its stability and growth."

Criteria

- Breadth of services provided in responding to needs of the market.
- Innovation in services that resulted in the broadening of the market.
- ▶ Creating a benchmark of quality in service provision.
- Service flexibility and efficiency that differentiates it from the pack.
- Proof of performance in the market in terms of increased market share, productivity, revenue and/or profit
- Application and/or potential of application regionwide.

Sponsorship available

Interested parties please contact sheela@meinsurancereview.com

Award Categories

Law Firm of the Year

"For providing outstanding legal services to the MENA insurance industry during the qualifying period."

Criteria

- In-depth knowledge and understanding of the insurance market through conducting research and publishing industry papers;
- Commitment to education and professional development of the market;
- Participation in industry committees and councils;
- Service flexibility and efficiency;
- Use of process and technology to ensure cost-efficient and quality service delivery to clients; and
- Evidence of pro-bono work for industry.

Reinsurance Broker of the Year

"For demonstrating leadership through innovation in services rendered to insurers and reinsurers including in the digital arena while adding significant value to the reinsurance process in the course of generating new business for the period under review."

Criteria

- In-depth knowledge and understanding of the market and responsiveness to clients' needs;
- Outstanding innovation in services rendered, including market research, risk management and adding value;
- Professionalism and transparency in dealing with clients;
- Industry leadership in offering services to insurers;
- Boosting the image of the profession; and
- Sound financial management with proven track record of business growth and retention.

Retakaful Company of the Year

"For demonstrating leadership in MENA's (re)takaful industry through enhancing the stability and security of the industry, innovation in product offerings, thought leadership, boosting the image of the profession, exceptional growth and clear expertise in niche areas, and/ or promoting end-to-end Shariah compliance where possible, during the qualifying period."

Criteria

- In-depth knowledge and understanding of the market with published research and other value-added offerings to insurers;
- Give instances and evidence of what company is doing to serve the local markets it operates in;
- Show proof of how global corporate practices have been localised;
- Responsiveness to cedants' needs and providing assistance in product development, service enhancement and tapping into new markets;
- Ability to adapt to changing needs and demands;
- Offering superior service and security to clients and working with insurers and other stakeholders;
- Sound corporate governance and disclosure;
- Strict Shariah compliance and Shariah governance; and
- Industry leadership as shown through:
 - Strong underwriting discipline;
 - Innovation in products;
 - Provision of best quality service;
- Solid claims management;
- Sustainable business growth through professionalism and sound financial management; and
- Boosting the image of takaful in society.

Corporate Social Responsibility Award

"For the company that has committed substantial resources and time to achieve significant and sustainable benefit to the community in social, economic, and/or environmental arenas, through non-profit-driven ventures during the qualifying period."

Criteria

- For solving a real need in society, with tangible and sustainable benefits to the community;
- Demonstrates and provides key examples of work in a CSR programme, with details on motivation, capital resources, management and staff commitment, results and benefits;
- Demonstrates socially responsible leadership in the market by pioneering and/or consistently living by a CSR-guided philosophy in its operations;
- Demonstrates true "grassroots" engagement with the community and concerted commitment throughout the qualifying period;
- Have policies in place to promote community and social causes among staff;
- Engages employees and stakeholders in CSR campaigns; and
- Demonstrates evidence of the community's support/ appreciation of the CSR programme.

Sponsorship available

Interested parties please contact sheela@meinsurancereview.com



Nomination Form

Self-Nomination	Award category entered*
If you are nominating your company or yourself:	(please tick box):
Name of company/your name	☐ Life Insurance Company of the Year
	☐ General Insurance Company of the Year
	☐ Health Insurance Company of the Year
Title	☐ TPA of the Year
Address	☐ Takaful Company of the Year
	☐ Educational & Training Initiative of the Year
Tel/Fax	☐ Innovation of the Year
Email	☐ Service Provider of the Year
	Corporate Risk Manager of the Year
AL CONTRACTOR	☐ Law Firm of the Year
Nominating Another	☐ Broker of the Year
If nominating another company or individual: Name of company/individual's name	☐ Reinsurance Broker of the Year
Name of company/marvioual smalle	☐ Retakaful Company of the Year
Title (if applicable)	☐ Reinsurance Company of the Year
` '' /	☐ Corporate Social Responsibility Award
Contact person	☐ Digital Insurer of the Year
Address	☐ Personality of the Year
Tel/Fax	Entries can be submitted via:
Email	email: awards@meinsurancereview.com
	or online: www.meinsurancereview.com/meirawards

Nominated by (optional)

Name

Tel/Fax

Email

For all categories, the qualifying period is from **1 April 2017** to **31 March 2018**.

Each company is allowed to take part in one category only (except licensed composites). Foreign life and general companies must have operated in the region for at least five years.