

1st Asia Employee Benefits & Insurance Conference

Making Employee Benefits Smart & Cost Effective

3-4 July 2018, Mandarin Orchard Hotel, Singapore



In the sharing economy with the empowered connected employee, the fight for talent is crucial and critical for success. Employee Benefits is a game changer in making companies become employers of choice. And many global MNCs have admitted that runaway Employee Benefits costs need to be controlled. A huge chunk of Employee Benefits is health costs and the recent headlines on Aetna, Apple, Amazon, JP Morgan Chase and Berkshire Hathaway moves in healthcare arena is a sign of the times. One size does not fit all and data analytics is needed to contain cost and prepare for the sustainable future.

In this disrupted tech-driven world, there is a need to develop a best in class employee benefits programme that will draw the crowds and retain talent while being efficient, effective and affordable. Sounds like a pipe dream but there are insurers out there who are also offering

innovative solutions to this problem of recruitment and HR development under the Employee Benefits ambit.

Asia Insurance Review, as the voice of the insurance industry in Asia, is leaving no stones unturned to bring this first ever two-day Employee Benefits Conference with the theme "Making Employee Benefits Smart & Cost Effective" It will provide a platform for HR Managers and experts to come together with the insurance industry to look at responding creatively to this tech-world challenge of the human capital in a global village with a flexible wallet in hand and connecting the dots with a workplace ecosystem that aggregates all the players to improve employee health in order to reduce costs including unlock wellness in the workplace. There is room yet for public and private sector partnership in this brave new enlightened world.

SPEAKERS INCLUDE



Rosaline Koo
Founder & CEO,
CXA Group



Dr Mylea Charvat
Founder/CEO,
Savonix



Derek Goldberg
Managing Director, Asia Pacific,
Aetna International



Dr Snehal Patel
CEO & Co-Founder,
MyDoc



Dr Jeremy Ting
Co-Founder & Chief Commercial Officer,
Naluri Hidup Sdn Bhd



Dr Alex Cook
Vice Dean (Research), Saw Swee Hock
School of Public Health
National University of Singapore



Scott Montgomery
CEO & Co-Founder,
WellteQ



Abdul Halim Jantan
CEO,
Sterling Insurance Brokers



S R Dinesh
Vice President,
Transformational Health,
Frost & Sullivan



Kuppusamy Kaniah
CEO & Managing Director,
AETINS



Dr Steven Tucker
Chief Medical Officer
CXA Group



Manu Tandon
Head, Group Employee Benefits, Life &
Health,
Aviva



Dr Yau Teng Yan
Chief Medical Officer,
Holmusk



Kuldeep Singh Rajput
Founder & CEO,
Biofourmis Group

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MIDDLE EAST
INSURANCE REVIEW

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EARLY BIRD ENDS 5 JUNE 2018

www.asiainsurancereview.com/AIRemployeebenefits

REGISTRATIONS

Ms Michelle Suppiah

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SPEAKING / SPONSORSHIP

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CONFERENCE TOPICS

- The new world of EB today
- Is technology disrupting employee benefits
- The impact of rising health care costs on EB budget
- The new deal in managing healthcare – the lessons from Aetna, Apple, Amazon, JP Morgan, Berkshire Hathaway
- Wellness and flexible benefits: Move beyond the traditional
- Technology and HealthTech

ROLE OF INSURERS IN EB

- EB as a growing class of business for insurers
- Are insurers stepping up to the challenge?
- The unique value-add that reinsurers bring to EB and healthcare
- Case studies of insurers active in workplace wellness

THE DISTRIBUTION BRIGADE IN EB BUSINESS

- Getting the banks involved
- Finding the right benefits brokers

PUBLIC-PRIVATE PARTNERSHIPS IN EB AND HEALTH

- Public sector involvement in health promotion at workplace
- Case study: Projection of the year 2050 burden of diabetes
- Providing benefits for gig employee
- An EB package for employees of all ages
- Workplace chronic disease model
- A special EB deal for SMEs
- Benefits strategies for attracting and retaining employees
- Embracing telemedicine: Healthcare saving for employers?
- Captive solutions for employee benefits
- Employee health scorecard

SPECIAL PANEL DISCUSSION

EMPLOYEE BENEFITS TODAY AND TOMORROW – WHAT THE FUTURE LOOKS LIKE

- Global trends that will affect Asia's EB market
- Top 3 issues to look out for in 2019
- Designing innovative and strategic employee benefits
- The changing role of employers in employee benefits

HOW HEALTH INSURANCE INNOVATION IS HELPING COMPANIES SAVE COSTS

- Strategies to enhance quality of employee health insurance while managing the costs
- Identify and minimise risks associated with health insurance programme
- Co-sharing medical costs – case study

HEALTHTECH FOCUS

- Healthtech in the workplace – leveraging technology to improve employee health
- Wearable tech is taking over the healthcare industry?
- Telemedicine
- HealthTech Apps that are head turners
- Data mining and data analytics
- Lesson learned from healthcare data breaches

HEALTHTECH SPECIAL FOCUS

INTEGRATED FLEXIBLE BENEFITS AND WORKPLACE WELLNESS WITHOUT SPENDING MORE

- HealthTech in the workplace – leveraging technology to improve employee health
- How companies can obtain the data to assess which wellness programmes bring about the greatest impact health spend and outcome
- Learn how to leverage this capability for worksite marketing and bancassurance to SMEs
- Wellness and health programme – boost vitality for workplace productivity
- Strategies to enhance quality of employee health insurance programme while managing costs

SPECIAL CASE STUDY

BUYING AN EFFECTIVE INSURANCE PROGRAMME – STRATEGIES HR MANAGERS MUST KNOW

- Recognise what items to be included in request for proposal and what should be avoided
- Outlining the expectations, roles and responsibilities of an insurance provider / vendor
- Reviewing performance management criterion including vendor KRA and KPI during request for proposal stage

HOW TO SAVE ON HEALTH INSURANCE – TRIMMING CLAIMS COST DOWN WITHOUT COMPROMISING QUALITY

- Devising a high-deductible health plan combined with a health savings account
- How big corporations save on health insurance – some lessons for medium-sized companies
- Some techniques to build an effective surveillance mechanism on claims

HOW TO ACHIEVE THE POSSIBLE WIN-WIN: PROVIDING BETTER PERSONALISED INSURANCE AND RETIREMENT PLANNING ADVICE TO EMPLOYEES WHILE ALLOWING INSURERS TO SELL PRODUCTS DIRECTLY

- Highlighting potential hurdles from insurer's and employer's perspectives
- How to achieve the possible win-win: Providing better personalised insurance and retirement planning advice to employees
- Highlight potential hurdles from both insurer's and employer's perspective and how to overcome them

- Benefits by design – secrets to a successful programme through successful underwriting

- **Anchor address:** Creating synergy between employers and insurers to form to achieve a win-win outcome where impact of employee benefits is translated directly to employee experience

* Topics and programme subject to change.

Please visit www.asiainsurancereview.com/AIRemployeebenefits for the latest information on speakers, topics and programme.

1st Asia Employee Benefits & Insurance Conference

3 – 4 July 2018 • Mandarin Orchard Hotel, Singapore

Registration Email: weeling@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Wee Ling, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3167 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: _____ Last Name/ Surname: _____

Nationality _____

Passport No _____

Job Title _____

Company _____

Address _____

Country _____

Tel: () _____

Cellular: () _____

Fax: () _____

email: _____

REGISTRATION

Early Bird (valid till 2 May 2018)

Subscribers ☐ US\$1,280

Non-Subscribers ☐ US\$1,580*

Normal Registration

Subscribers ☐ US\$1,780

Non-Subscribers ☐ US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

☐ AIR/MEIR magazine ☐ AIR/MEIR Website ☐ Brochure ☐ Email

☐ Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2018

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country).

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Accredited by
General Insurance Association
of Singapore

Special Dietary Requirements

☐ I would like to have vegetarian meals during the Conference.

Closing date for registration: 25 June 2018

For cancellation in writing made before **5 June 2018**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **5 June 2018**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

☐ I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

☐ Telegraphic / Wire Transfer to the following account:

DBS Bank

Marina Financial Centre, 12 Marina Boulevard,

#03-00 MBFC, Tower 3, Singapore 018982

Branch: Marina Financial Centre Branch

Account Name: Ins Communications Pte Ltd

• US\$ Account No.: 0001 - 004838-01-9-022

• Swift Code: DBS SSGSG

☐ Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

☐ Mastercard ☐ VISA ☐ American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is inclusive of prevailing GST for Singapore incorporated business)

Hotel Reservations:

doris.cheong@meritushotels.com

Hotel Reservation Form

Attn: Ms Doris Cheong,

Senior Business Development Manager

Email: doris.cheong@meritushotels.com

Mandarin Orchard Singapore, by Meritus

333 Orchard Road, Singapore 238867

Tel: (65) 6737 4411 • Fax: (65) 6738 2382

www.meritushotels.com

PLEASE FILL IN GUEST PARTICULARS
ON REGISTRATION FORM

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Deluxe Room

☐ Single S\$300++ per night ☐ Double S\$320++ per night

Room rate inclusive of daily Buffet Breakfast served in Triple Three at Level 5 and in-room Internet access

Meritus Club Room

☐ Single S\$400++ per night ☐ Double S\$400++ per night

Room rate inclusive of access to Top of the M at Level 38/39, with all day refreshments including daily Buffet Breakfast and internet access

Room Preferences (subject to availability)

☐ Smoking ☐ Non-smoking

☐ King bedded ☐ Twin bedded

• All room rates are subject to 10% service charge; and 7% Goods Service Tax.

• Check-in time is at 14:00 hours; check-out time is at 11:00 hours

• All reservations require credit card guarantee and will receive a confirmation number from the hotel via fax or email.

• Guarantee policy: Should there be a no-show or cancellation for confirmed reservation, the full duration of room charge will be imposed.

• All reservations are to be guaranteed upon credit card details received.

LIMOUSINE ARRANGEMENT

☐ Not required

☐ One (1) way limousine transfer from Airport to Hotel at S\$110.00 subject to 7% GST

☐ One (1) way limousine transfer from Hotel to Airport at S\$110.00 subject to 7% GST

☐ Return limousine transfer at S\$220.00 subject to 7% GST

Car pick up between 2300hr - 0700hr, a surcharge of S\$10 + 7% will be levied.

All pick-ups can be guaranteed upon credit card details received.

Additional comments/ special requirements: _____

RESERVATION GUARANTEE

Credit Card

☐ Visa ☐ Mastercard ☐ Amex

☐ Diners ☐ JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____