

Asia Conference on Healthcare and Health Insurance 2018

20 – 21 March 2018, Sofitel City Centre Hotel, Singapore

Theme: "Health Insurance At The Crossroads:
Leading The Market With Healthcare On Demand"

Register by
22 February 2018
for Early Bird Discounts!



Highlights & Discussions

- Panel on What Healthcare Authorities/Governments and Healthcare Providers Want from Insurers
- Panel on How Artificial Intelligence Is Transforming the Healthcare Insurance Industry
- Special Dialogue: How Behaviours Impact Intelligence
- Amazon, Berkshire Hathaway and JPMorgan Chase to Form A New Healthcare Company - What Will It Be Like?
- **New!** Blockchain Based Healthcare Interoperability

Organised by:

ASIA
INSURANCE REVIEW

Supported by:




 Life Insurance Association
Singapore
LIFE IS WORTH PROTECTING. INVEST IN IT.

 INTERNATIONAL
INSURANCE
SOCIETY

Media Partner:

MIDDLE EAST
INSURANCE REVIEW

www.asiainsurancereview.com/airhc

 @AIRedaily #AIRhc
 /AsiaInsuranceReview
 /company/asia-insurance-review

Asia Conference on Healthcare and Health Insurance

20 – 21 March 2018, Sofitel City Centre Hotel, Singapore

New trends are popping up in the health insurance space. **Ongoing technological advances only make people better and faster informed about health and wellness, and the best actions to take for fitness, which is why healthcare is seeing increasing interest like never before.** And insurers can ride on technological advancements for even bigger business opportunities.

Insurers indeed are responding to such opportunities, and the challenges. Some have taken the lead to position insurance as an enabler to empower people to stay healthy longer, making long life an industry mantra, so much so health and healthcare becomes a whole new industry frontier. And in this, lest it gets overlooked, there is also the brave new world of combining healthcare for retirees in ageing societies.

The rapid pace of innovation is nevertheless pushing healthcare insurers and providers to reinvent and position themselves at the leading edge of technology.

Just how should insurers respond to this ever evolving landscape that is witness to the rise of AI, IoT, P2P insurance, genetic testing, activity trackers, cyber security, changing customer expectations and the nature of the risks being insured?

Asia Insurance Review's Asia Conference on Healthcare and Health Insurance will discuss how to keep up with developments; the strategic options for insurers and reinsurers; the dynamism that insurers bring to the healthcare and health benefits market in the mobile era; the changing role of governments, employers, insurers and healthcare providers and pharma; and the way forward. This two-day conference will look at the top global health insurance trends; what InsurTechs and startups are doing; how to transform from conventional to connected health insurer; a global ageing population; automated underwriting; health data collection and cyber risks, and the overall implications on the insurance industry for the foreseeable future. **Sign Up Now!**

Who Should Attend

- Life & General Insurance & Reinsurance Companies
- Governments & Health Authorities
- Innovation Labs; Medical Institutions
- International Aid Agencies & Emergency Evacuation Companies
- Hospitals
- Healthcare Providers and Third Party Administrators
- Banks & Alternative Finances
- Biotech, Pharma, Life Sciences, HealthTech, Insurtech, Startup Accelerators
- Managed Care Service Providers
- Management Consultants; Lawyers; Risk Managers; Claims Specialists
- Technology experts, MNCs, Employers dealing with HR, employee benefits, work & safety, health & healthcare issues

Speakers include:



Laurent Pochat-Cottilloux
Global Head of Health
Reinsurance Partnerships, AXA



Rudolf Frei
Managing Director, IBNR
Insurance Consulting Ltd



Vincent Lepez
Deputy CEO, SCOR Global Life
Asia Pacific



Rob McIntyre
General Manager, Asia Pacific,
Now Health International



Dr C H Asrani
CEO, INCHES Healthcare



Emma Wilkins
Head of Health, Southeast Asia
Markets, RGA



Sohila Kwan
Head of Health & Medical
Solutions, Swiss Re



David Piesse
Advisory Board Member,
Guardtime; & Global Chairman
of IIS Ambassadors, International
Insurance Society Inc



Dr Manav Saxena
Health and Life Sciences,
Oliver Wyman



Grace Lee
Director Client Relations,
Mercer Marsh Benefits



Dr Ramesh Rajentheran
Group Chief Financial Officer,
Fullerton Health



Julia Aslett
Head of Life & Health Actuarial,
Asia-Pacific, Willis Re



Dr Georgio Mosis
Head of Innovation Management,
Asia, RGAX



Yeo Wan-Ling
CEO, Caregiver Asia



Otbert de Jong
Co-Founder & CEO,
Insurance Market Group



Samuel Tan
Head of Health, Southeast Asia,
Munich Re



Julien de Salaberry
CEO & Founder, Galen Growth
Asia



Jan Velich
Co-Founder and Chief Business
Officer, The CareVoice

Asia Conference on Healthcare and Health Insurance

20 – 21 March 2018, Sofitel City Centre Hotel, Singapore

PROGRAMME

Day One, 20 March 2018, Tuesday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Remarks by Chairman of Conference**
David Piesse, Advisory Board Member, Guardtime; & Global Chairman of IIS Ambassadors, International Insurance Society Inc
- 9.15 am **Keynote Address: Global Health Insurance Update**
- Latest trends from health insurance markets around the world
- Implications for product development, operations and risk management
- Identifying the next opportunities for health insurance players
Laurent Pochat-Cottilloux, Global Head of Health Reinsurance Partnerships, AXA
- 9.50 am **Listen – The Voice of the Customer**
The insurance sector continues to see a widening gap between industry intentions and customer perceptions. With a growing need to understand and influence customer behavior to stimulate demand and to stay relevant, insurers need to reimagine the proposition entirely!
Vincent Lepez, Deputy CEO, SCOR Global Life Asia Pacific
- 10.20 am **Insurers: Go Digital, Eradicate Low Engagement and Boost Your Talents' Sales and Training Productivity!**
Rudolf Frei, Managing Director, IBNR Insurance Consulting Ltd
- 10.50 am Q&A
- 11.00 am Tea Break

Special Dialogue: How Behaviours Impact Intelligence

- 11.30 am A review of the systemic and behavioural issues driving increasing healthcare costs and outcomes through the eyes of a Health Insurer vs HealthCare innovator, and how Artificial Intelligence can help to uncover, intervene and optimise consumer health claims outcomes.
• *Emma Wilkins, Head of Health, Southeast Asia Markets, RGA;*
• *Dr Georgio Mosis, Head of Innovation Management, Asia, RGAx*
- 12.30 pm Q&A
- 12.40 pm Lunch

Healthcare Experiences in China & India

- 2.00 pm **Standard Treatment Guidelines-Based Claims Adjudication as Well as Disease Management**
Dr CH Asrani, CEO, INCHEs Healthcare
- 2.20 pm **Innovations in Health Insurance to Meet Market Demand (Or) Health Insurance - How to Transform Traditional Health Insurance to an Innovating One**
Dr S. Prakash, COO, Star Health and Allied Insurance Company Ltd
- 2.40 pm **Redefining Healthcare and Insurance Experience from China**
Jan Velich, Co-Founder and Chief Business Officer, The CareVoice

Panel on What Healthcare Authorities/Governments and Healthcare Providers Want from Insurers

- 3.00 pm **Panellists:**
• *Julia Aslett, Head of Life & Health Actuarial, Asia-Pacific, Willis Re*
• *Yeo Wan-Ling, CEO, Caregiver Asia*
• *Samuel Tan, Head of Health, Southeast Asia, Munich Re*
• *Jan Velich, Co-Founder and Chief Business Officer, The CareVoice*
- 4.00 pm Close of Day One & Tea Break

Day Two, 21 March 2018, Wednesday

- 9.00 am **The Healthcare Landscape for the High Net Worth Segment**
- Increasingly, discerning high value clients are demanding more from their health insurer as they seek a true health partner that can look out for all of their health needs. What will the next five years be like?
Rob McIntyre, General Manager, Asia Pacific, Now Health International
- 9.30 am **Strategic Overview of Health Insurance Today**
- The how: culture, the people, the team, the approach and the tools
- The what: what future health insurance solutions will look like
- The 5 Ps to achieve: Health insurance that not only provides Protection but is also Preventive, Predictive, Personalised, Participatory.
Sohila Kwan, Head of Health & Medical Solutions, Swiss Re
- 10.00 am **When Your Customers Take Matters Into Their Own Hands... Amazon, Berkshire Hathaway and JPMorgan Chase**
to form a new healthcare company with a stated ambition of reducing healthcare spending sent shockwaves through the industry.
- How will the 3 giants likely organize themselves? Where will the priorities be?
- More importantly for Asia, what are the lessons for insurers?
- How should insurers proactively organize and respond, both as individual companies and as an industry collective?
Dr Manav Saxena, Health and Life Sciences, Oliver Wyman
- 10.30 am Q&A
- 10.40 am Tea Break

Blockchain & FinTech

- 11.00 am **Blockchain-Based Healthcare Interoperability**
David Piesse, Advisory Board Member, Guardtime; & Global Chairman of IIS Ambassadors, International Insurance Society Inc
- 11.30 am **A New Insurance Eco System To The Benefit Of All**
Othert de Jong, Co-Founder & CEO, Insurance Market Group
- 12.00 pm **Fintech & Health - Making Health Financing Secure, Affordable & Accessible**
Adrienne Mendenhall, Director of Business Development, ACCESS Health International
- 12.30 pm Q&A
- 12.40 pm Lunch

Use of Data & Universal Health Coverage

- 2.00 pm **Cross-Border Learnings from 8 Countries on the Use of Data to Control Costs and Improve Care Quality**
Dr Ramesh Rajentheran, Group Chief Financial Officer, Fullerton Health
- 2.30 pm **Universal Health Coverage and Robust Health Systems**
Grace Lee, Director Client Relations, Mercer Marsh Benefits

Panel on How Artificial Intelligence Is Transforming the Healthcare Insurance Industry

- 3.00 pm - Personal Health Virtual Assistant; Advanced Analytics; Healthcare Bots
- HealthTech Accelerators: Who Are They?
- How Insurers can restructure their business in today's world
Panellists:
• *Dr Manav Saxena, Health and Life Sciences, Oliver Wyman*
• *Othert de Jong, Co-Founder & CEO, Insurance Market Group*
• *Julien de Salaberry, CEO & Founder, Galen Growth Asia*
- 4.00 pm Close of Conference & Tea Break

Asia Conference on Healthcare and Health Insurance

20 – 21 March 2018, Sofitel Singapore City Centre, Singapore

Registration Email: weeling@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Wee Ling, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3167 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: _____ Last Name/ Surname: _____

Nationality _____

Passport No _____

Job Title _____
Company _____

Address _____

Country _____

Tel: () _____

Cellular: () _____

Fax: () _____

email: _____

REGISTRATION

Early Bird (valid till 22 Feb 2018)

Normal Registration

Subscribers US\$1,280 Subscribers US\$1,780
Non-Subscribers US\$1,580* Non-Subscribers US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine AIR/MEIR Website Brochure Email
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2018

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country).

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Accredited by
General Insurance Association
of Singapore

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 13 March 2018

For cancellation in writing made before 22 Feb 2018, 50% of the conference fee will be refunded. No refunds will be made for cancellations after 22 Feb 2018. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is inclusive of prevailing GST for Singapore incorporated business)

Hotel Reservations:
Email: Michelle.soon@sofitel.com

Hotel Reservation Form

Attn: Ms Michelle Soon
Tel: +(65) 6428 5047
Mobile: +(65) 9062 1202
Email: Michelle.soon@sofitel.com

Sofitel Singapore City Centre
9 Wallich Street, Singapore 07888
Tel: +(65) 6428 5000, DID: +(65) 6428 5047
www.sofitel.com | www.accorhotels.com

PLEASE FILL IN GUEST PARTICULARS ON REGISTRATION FORM

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Room (subject to availability)

Single S\$350++ per night

Double S\$350++ per night

Room Preferences (subject to availability)

King bedded

Twin bedded

- Room rate inclusive of Internet. Room category is subject to availability.
- All rates, quoted are subject to 10% service charge and prevailing government taxes, currently at 7% Goods and Services Tax (GST).
- A 100% early departure fee will apply should the guest check out prior to the confirmed departure date.
- Check-in time is at 15:00 hours; check-out time is at 12:00 hours.
- Any no shows or cancellations will be subject to a penalty equal to the full duration of the confirmed reservation.
- All reservations require credit card guarantee.

LIMOUSINE ARRANGEMENT

Not required

Airport to Hotel at S\$150.00++ per way via Merc E-Class

Hotel to Airport at S\$150.00++ per way via Merc E-Class

Midnight charge of \$15.00++ per way per limo is applicable from 10pm to 7am.

Additional comments/special requirements:

RESERVATION GUARANTEE

Credit Card

Visa

Mastercard

Amex

Diners JCB

Credit Card Number: _____

Expiry Date : _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____